

GETTING STARTED IN REAL ESTATE



————— *How to get your* —————
WASHINGTON D.C. REAL ESTATE LICENSE



Becoming licensed may seem like a daunting undertaking at first,
but we've demystified the process for you.

Follow these simple steps to get started today!

1 Complete a 60-hour salesperson Pre-Licensing course.

The District of Columbia Real Estate Commission has approved The CE Shop to be your professional real estate education provider.

Specifically created for real estate professionals, the LEAP learning platform offers the best of the classroom environment with the convenience of online delivery. You've chosen this new career in real estate and you deserve to have access to the best preparation tools available to get you there. The CE Shop's course material is relevant to today's real estate industry and teaches through engaging content, real-world scenarios, and practical exercises - all designed to give you the foundation you need to become a successful DC real estate salesperson.

2 Successfully pass a proctored course final exam.

Upon completion of all the course material and meeting the minimum course time requirement, we'll give you a practice exam to prepare you for the 110-question final exam. The minimum passing score is 75%

The final exam must be monitored by a proctor. The CE Shop makes this easy with online proctoring (<https://www.theceishop.com/proctoring-instructions-online>). Via your webcam, you can take the course final exam under the supervision of a proctor online. For more information about setting up an account with the online proctoring center click here (<https://www.theceishop.com/proctoring-instructions-online>) and the tech requirements you'll need here (<https://www.theceishop.com/proctoring-tech-requirements>). Please note, you will need to schedule an appointment to take the exam with a proctor in advance.

————— How to get your —————

WASHINGTON D.C. REAL ESTATE LICENSE *Cont.*

3 Choose a sponsoring broker.

As you go through the process of earning your license, you'll need to be affiliated with a broker so you can practice when licensed. Picking the right broker is a key success factor to becoming a DC real estate salesperson. The broker you choose will represent you, as you will represent them, so it's important to have the right fit.

The following questions will help you find the right broker.

- What is their reputation, both locally and nationally?
- What kind of real estate agents are they looking for?
- Are they technologically advanced and up-to-date with the latest systems?
- How do they support their agents with education and training?
- What kind of commission structure do they offer?
- Do they offer benefits?
- Do they provide their agents with leads and marketing material?
- Is there room to grow with the brokerage?

4 Register and take the DC National Salesperson Examination.

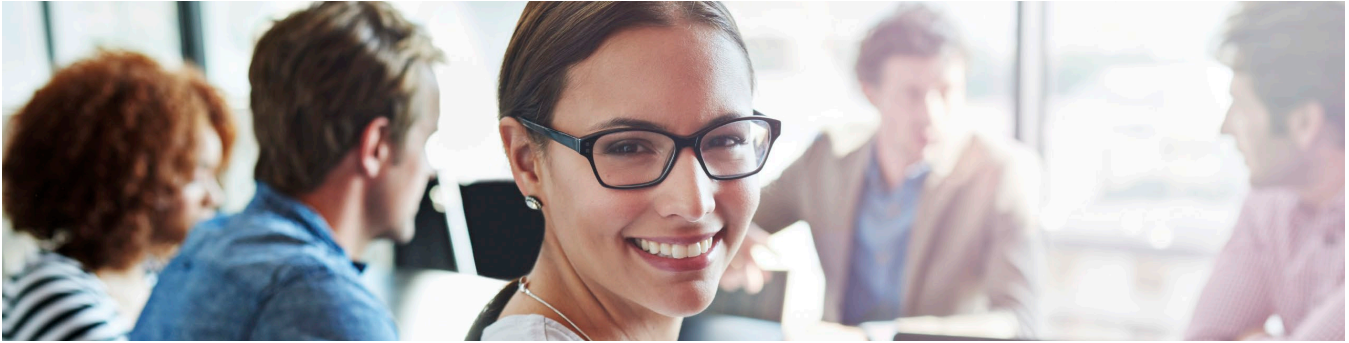
Pearson Vue administers the District of Columbia's real estate agent examinations and licensing processes. For a complete overview of the examination process see the Pearson Vue District of Columbia Real Estate Candidate Handbook (<https://www.asisvcs.com/publications/pdf/090900.pdf>). To schedule the exam visit <http://www.pearsonvue.com> or call (800) 274-2602. The cost of the exam is \$61.50.

5 Apply for your license.

After you pass your exam you will be provided a SCORE Report which describes the application process.

You have six months to apply for your DC real estate salesperson license after successfully passing your DC National Salesperson Exam. If you fail to submit your license application in that time you must retake the exam. The application fee is \$240.00.

For more information, please click here (<http://www.pearsonvue.com/dc/realestate/>).



CENTURY 21 New Millennium and The CE Shop have partnered to offer you the best in education.

The CE Shop is the only real estate education provider singularly focused on you. Our courses help you pass the real estate exam, build your business, become an industry leader, and live on the cutting-edge of the real estate industry.

Enjoy these **benefits** from The CE Shop:

- ✓ Industry Leading **Pass Rates**
- ✓ **Tablet friendly** course delivery, available anytime, anywhere
- ✓ Customer **support 7 days a week** via phone, chat, and email
- ✓ **100% satisfaction guarantee**

How to **Enroll**:



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