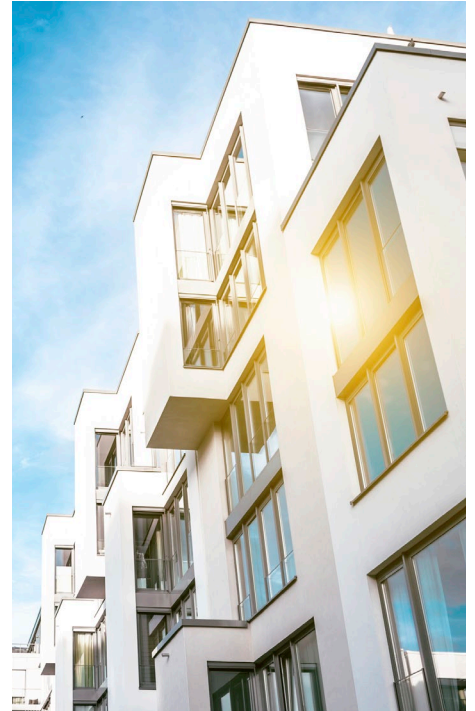




**Vested in You**  
**Together We're Better.**



---

# GETTING STARTED IN REAL ESTATE

---





————— How to get your —————

## WASHINGTON D.C. REAL ESTATE LICENSE *Cont.*

### 3 Choose a sponsoring broker.

As you go through the process of earning your license, you'll need to be affiliated with a broker so you can practice when licensed. Picking the right broker is a key success factor to becoming a DC real estate salesperson. The broker you choose will represent you, as you will represent them, so it's important to have the right fit.

The following questions will help you find the right broker.

- What is their reputation, both locally and nationally?
- What kind of real estate agents are they looking for?
- Are they technologically advanced and up-to-date with the latest systems?
- How do they support their agents with education and training?
- What kind of commission structure do they offer?
- Do they offer benefits?
- Do they provide their agents with leads and marketing material?
- Is there room to grow with the brokerage?

### 4 Register and take the DC National Salesperson Examination.

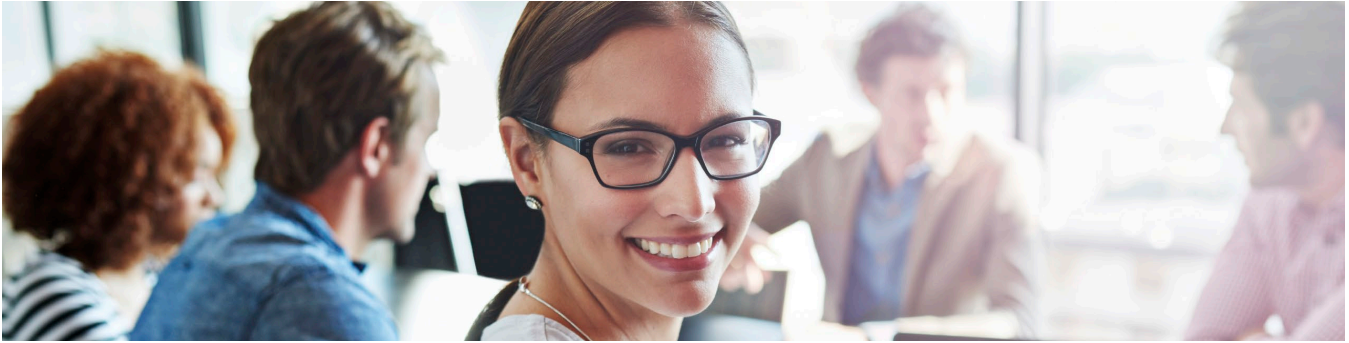
Pearson Vue administers the District of Columbia's real estate agent examinations and licensing processes. For a complete overview of the examination process see the Pearson Vue District of Columbia Real Estate Candidate Handbook (<https://www.asisvcs.com/publications/pdf/090900.pdf>). To schedule the exam visit <http://www.pearsonvue.com> or call (800) 274-2602. The cost of the exam is \$61.50.

### 5 Apply for your license.

After you pass your exam you will be provided a SCORE Report which describes the application process.

You have six months to apply for your DC real estate salesperson license after successfully passing your DC National Salesperson Exam. If you fail to submit your license application in that time you must retake the exam. The application fee is \$240.00.

For more information, please click here (<http://www.pearsonvue.com/dc/realestate/>).



## Century 21 New Millennium and The CE Shop have partnered to offer you the best in education.

The CE Shop is the only real estate education provider singularly focused on you. Our courses help you pass the real estate exam, build your business, become an industry leader, and live on the cutting-edge of the real estate industry.

### Enjoy these **benefits** from The CE Shop:

- ✓ Industry Leading **Pass Rates**
- ✓ **Tablet friendly** course delivery, available anytime, anywhere
- ✓ Customer **support 7 days a week** via phone, chat, and email
- ✓ **100% satisfaction guarantee**

### How to **Enroll**:



Visit the following website to **start your career**:  
[c21nm.theceshop.com](http://c21nm.theceshop.com)



**Select your courses** and proceed to checkout



Use the **Get Your License** dropdown & choose your state



Enter code **DCPRE20** to save 20%

# SAVE 20%

on your entire order when you enter promo code **DCPRE20** at checkout