March 2016

Northern Virginia

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New Listings		6,475			
71.6% from Feb 2016: 3,773		17.3% from Mar 2015: 5,522			
YTD	2016 13,078	2015 12,598	+/- 3.8%		
5-year Mar average: 5,221					

New Pendings		4,283				
38.3% from Feb 2016: 3,098		7.4% from Mar 2015: 3,989				
YTD	2016 9,783	2015 9,467	+/- 3.3%			
5-year Mar average: 3,894						

Closed Sales		2,665			
35.8% from Feb 2016: 1,963		0.3% from Mar 2015: 2,658			
YTD	2016 6,567	2015 6,398	+/- 2.6%		
5-year Mar average: 2,518					









